



**The Guide to Understanding the Insurance Industry 2006-2007: How the insurance industry makes money. How insurers rank by line of business.**

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The Guide to Understanding the Insurance Industry is packed with 60 pages of charts and graphs that explain -- in a colorful, concise and easy-to-understand way -- how insurers earn and spend money. Incorporating data from many of A.M. Best's news and ratings products, the Guide showcases exclusive information about: The property/casualty, life, health and reinsurance industries; How insurance is sold and regulated; Solvency and ratings; Plus: Industry overview, meetings and events calendar, and a glossary of insurance terms The Guide is an excellent source for industry facts and figures -- perfect for reports, speeches and presentations -- and a great gift for: New employees; Board members; Customers; and Anyone who wants to gain a better understanding of how the insurance industry works.

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