



Hack the Corporate Fast Track: Accelerate your corporate maturity

Erik J. Newton

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Corporate maturity is the most important soft skill and the biggest driver of promotion to the higher levels of a corporation. There are a lot of unwritten rules in business and between people, some of which are confusing and contradictory. People seen as mature have understood and internalized these rules. They will be promoted first and fastest.

Hack the Corporate Fast Track describes how to accelerate your corporate maturity. Based on 25 years of corporate experience, Newton breaks down the tactics into 34 sections, including: Managing Up, Managing Laterally, Start with Yes, Productivity, Trust, Credibility, and dozens more.

The book reveals secrets that are known by many at the top of the ladder and rarely shared, like Getting Promoted, Influence, and Risk Management.

The book is like a few years worth of good one-on-one meetings with a trusted mentor.

The book is short but dense with takeaways. It includes worksheets to help you decide what to tackle next.

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